

IDIQ Tree Maintenance Services, Beaver Project Office

Solicitation W9127S26QA051 (incl. Amendment 0001, 24 Sep 2026)

CONDITIONAL

BID only if you are a NW-Arkansas tree crew that already owns the required equipment

Technical factors are pass/fail and the lowest price wins, so a local firm with the fleet already paid for can win on price. Mandatory equipment includes a bucket truck with ≥ 60 ft working height, a skid-steer or mini-excavator $\geq 7,000$ lb, a stump grinder and a chipper. Emergency calls need a crew on site within 4 hours, 24/7/365, which effectively limits this to firms based near Beaver Lake. The previous competition (Feb 2026) drew 23 offers, so expect aggressive pricing. Out-of-area firms or firms that would have to buy or rent the fleet should NO-BID.

Opportunity snapshot

Agency	Dept. of the Army / U.S. Army Corps of Engineers, Little Rock District (W076)
NAICS / PSC	561730 Landscaping Services (size standard \$9.5M) · PSC S208
Set-aside	100% Small Business set-aside
Place of performance	Beaver Lake Project Office, 2260 N 2nd St, Rogers, AR 72756: office compound + 10 recreation areas around Beaver Lake (Benton, Washington, Carroll Cos.)
Contract type	Combined synopsis/solicitation RFQ under Simplified Acquisition Procedures · single-award FFP IDIQ · Base Nov 1, 2026–Oct 31, 2027 + 4 option years (to Oct 31, 2031)
Evaluation	4 non-price factors rated Acceptable/Unacceptable (past performance may be Neutral); award to the LOWEST total evaluated price (base + all options) among acceptable quotes
Key dates	Quotes: Oct 14, 2026, 10:00 AM CDT, single PDF by e-mail with the solicitation number in the subject · Question deadline: none found in the documents
Contact	Brandee M. Wright, Contracting — brandee.m.wright@usace.army.mil · COR deliverables: Ryan Lucke (per Attachment 2)
Links	https://sam.gov/opp/89248642cff04db89a0af5c571ab337e/view https://www.usaspending.gov/award/CONT_IDV_W9127S22D0027_9700 https://www.usaspending.gov/award/CONT_IDV_W9127S26DA001_9700

Disqualifiers & must-haves (miss one and the offer can be rejected)

Requirement	Source
☐ Active SAM registration set to 'All Awards' at quote submission	RFQ p.2 (RFO 4.203-1(b))
☐ Signed RFQ cover page (TIN, UEI, CAGE) + completed provisions	RFQ 'Required Documents'
☐ Price for all 12 CLINs × 5 periods (unit + extended)	Pricing Schedule; Factor 5
☐ Signed Amendment 0001 (SF-30)	Required Documents #5; SF-30 block 11
☐ Factor 1: up to 3 recent (≤ 6 yrs) relevant contracts with POC, narrative, safety record	52.212-2 Factor 1
☐ Factor 2: QC Manager + alternate (≥ 3 yrs supervisory), 3-person crew (foreman ≥ 2 yrs, climber, groundman), resumes + org chart	52.212-2 Factor 2
☐ ≥ 2 crew members per crew with current First Aid/CPR	Factor 2 #13; PWS 1.10.5
☐ Security Level II statement: E-Verify + OF-306 / SWL Form 487 screening	Factor 2 #14
☐ Equipment list with make/model/year/ownership meeting minimum specs	Factor 3
☐ Response plan: emergency on site ≤ 4 h 24/7/365; normal ≤ 24 h (7-5 M-F)	Factor 4; PWS 1.4.1
☐ Insurance: CGL \$500k/occurrence (bodily injury); auto \$200k/\$500k BI + \$20k PD	PWS 1.11
☐ Service Contract Labor Standards wage determinations (WD 2015-5109 Rev 32; WD 2015-5723)	52.222-41; WD pages (scanned)

Incumbent, prior awards & value

- IDIQ W9127S22D0027: WILLIAMS TREE & LAWN SERVICE, INC. (Rogers, AR); signed 2022-09-17; base+all options \$840,000; 3 offers; 10 task orders totaling \$507,075; ended 2025-09-30 (USAspending).
- IDIQ W9127S26DA001 ('IDIQ Tree Maintenance Services, Beaver Lake Project'): signed 2026-02-11; base+all options \$1,665,000; 23 offers; recipient recorded as 'DERMATOLOGY & ALLERGY SPECIALISTS OF OLYMPIA, PLLC' (Olympia, WA); 1 task order W9127S26FA043, \$41,510 (USAspending). The record looks anomalous. Why the work is being re-competed now is UNKNOWN.
- This RFQ does not state a ceiling (none found). Order history implies about \$170k/yr (\$507,075 over about 3 years), and the 2026 ceiling was \$1.665M over 5 years. These are reference points, not guarantees.

Key risks

- Price war: 23 offers in the Feb 2026 competition; lowest acceptable total price over 5 years wins.
- Heavy fleet required (60-ft bucket truck, 7,000-lb loader, stump grinder, chipper, haulers). Not viable to buy for this bid alone.
- IDIQ: quantities are estimates and the Government may self-perform. Amendment 0001 says it removed guaranteed-minimum language from the PWS, yet the RFQ text still states a \$5,000 base minimum. Clarify.
- Only 10 days to respond; no Q&A deadline published (ask early).
- Wage determinations are scanned images (pp. 91-104 of the PDF); the rates must be read manually for pricing.
- The record of the previous awardee is anomalous; the re-competition reason is unknown (possible termination; NOT confirmed).

Estimated effort to respond

About 10-16 hours (estimate): equipment specs, resumes/certs, 3 references, response plan, 60 price cells.

Next 5 steps

1. Inventory your equipment against Factor 3 thresholds (make, model, year, reach, capacity, ownership). If any item is missing, the quote is unacceptable.
2. E-mail the CO now: confirm whether the \$5,000 base minimum still applies after Amendment 0001, and whether questions will be answered before Oct 14.
3. Collect 3 references (≤6 years) + PPQs/CPARS; resumes for QC Manager/alternate and crew; First Aid/CPR cards.
4. Price all CLINs for 5 periods using the WD rates on the scanned pages (Benton/Washington vs Carroll Co.) and mileage (Attachment 6).
5. Merge into ONE PDF: signed cover page, provisions, price schedule, technical submission (Factors 1-4), signed SF-30. E-mail by Oct 13 with W9127S26QA051 in the subject.

Resumen en español

Mantenimiento y tala de árboles por pedido (IDIQ) en las 10 áreas recreativas de Beaver Lake (Arkansas) para el Cuerpo de Ingenieros. Plazo: 14-oct-2026, 10:00 CDT. Recomendación: PRESENTARSE solo si la empresa está cerca de Rogers (AR) y ya tiene camión cesta de 60 ft, minicargadora de 7.000 lb, trituradora de tocones y astilladora, y puede llegar en 4 horas a una emergencia. En la última licitación hubo 23 ofertas y gana el precio más bajo entre las aceptables.

Method: notice and all attachments downloaded from SAM.gov and read in full; requirements are cited to document/section and listed with page numbers in the companion Excel compliance matrix (34 rows). Prior-award data: USAspending.gov API. Recommendation assumes a generic small business in the relevant trade, SAM-registered, without special certifications.

Disclaimer. Sample prepared by Bid Desk from public SAM.gov documents and USAspending data retrieved Oct 4, 2026. Not legal, accounting or contracting advice. No guarantee of award. Estimates are marked as such and must be validated. The offeror is solely responsible for reading the full solicitation and all amendments and for the accuracy of every representation it submits (knowingly false statements may create liability under the False Claims Act). Always confirm requirements with the Contracting Officer in writing.